



# BUSINESS *today*

WATERFORD'S BUSINESS NEWS

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## Premier Group re-launch at Wallace House in Waterford's Canada Street

Nationwide recruitment consultants Premier Group, whose Waterford clients include Genzyme, Bausch and Lomb, Teava and Boston Scientific, has their new premises in Wallace House on Canada Street opened by Waterford TD and Minister, Martin Cullen.

The company, which employs 20 recruitment consultants in Waterford, have taken the fourth floor of Wallace House as their Waterford Base of operations with the opening address by Trevor Murphy of Premier Group before the key address by Martin Cullen later.

Cullen addressed what he termed a sometimes 'painful' transition from a manufacturing-based economy to a knowledge-based economy in which Premier Group specialise in from

accountancy, office administration, financial services and other high end-employment positions but Cullen also acknowledged their 'entrepreneurial spirit' as well.

While saying this, Minister Cullen also said that while the Multi-nationals always made the headlines if they created 500 jobs at the time, he added: "The reality is that most of the jobs that have been created in the last ten years have been by SME's"

Trevor Murphy of the

Waterford Branch of Premier Group, just one of the eight of their offices in the country was keen to point out that the Waterford operation will be expanding their own base by six themselves as well as looking after their clients needs but said that some companies can mistake regional operations when he said:

"It's easy for an organisation to say 'I'd like to decentralise outside of Dublin because it is too expensive there'. The other thing is that you have to

have the people there and we find those people... We've been 20 years as a business and we've been building a database for 20 years".

Trevor Murphy also dispelled the myth by many recruitment companies as to who their clients are. He said: "When we describe a client, we describe a company looking to hire and a candidate is someone looking to get the jobs, basically"